On Your Mark, Get Set, Go-Live!: The SMART Approach to implementing SAP

By Dan Raven

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People act in disbelief when I tell them that I have rolled out SAP following a 2 month project plan. I have used this agile-like approach to roll out SAP to more than 10 manufacturing plants and distribution centers. In this book, you will find the methodology and approach to rapid implementations. You will also find examples of the detailed project plan and cut-over plan and much more. I have also shared my personal experiences successfully using this agile-like approach in more than 10 SAP implementations. This book is filled with tips & tricks used along the way. This book is not only meant to be a step-by-step handbook to a speedy ERP implementation, but it is also designed to be a reference guide so you can easily refer to sections that apply to a particular stage of a project. This book was written when I realized that the SMART Approach process is repeatable. I was leading a project team following this process and it dawned on me that I was the only one on the team that had done it before. That is when I realized that it was not just an excellent SAP team that made this possible. It is the process itself. It is also how you motivate the team and get business involvement and ownership of the project. I sincerely hope you make good use of this book. I would love to hear about your projects. Enjoy.

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Editorial Review

About the Author
Dan Raven is a global information technology executive and consultant with more than 15 years of hands-on business experience designing, evaluating, installing and managing IT and software applications for leading global companies. Cited as a world class change agent, Mr. Raven has helped companies reduce operating cost while achieving higher efficiencies throughout their organizations. Exceptional leader of multi-national teams in fast-paced environments. Mr. Raven has implemented SAP in more than 15 manufacturing and distribution centers around the world. He is known for developing a fast implementation approach which he has used during at least 10 of those implementations.

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From reader reviews:

Donna Beckman:

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Willie Collier:

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