



Leadership above the Line

By Sarah Sumner

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Leadership above the Line By Sarah Sumner

Are you living “above the line”? Are you living and leading with integrity, excellence, and character? In *Leadership above the Line*, Dr. Sarah Sumner introduces a grid called *The People Model*. The People Model is versatile. It freely goes wherever people are. It applies to relationships anywhere—in the workplace, the home, volunteer clubs, businesses, government, nonprofits, schools, churches, hospitals, you name it. But what sets The People Model apart is its ethical dimension—it will help you become a better person. The People Model describes three sets of people—Strategists, Humanitarians, and Diplomats—and its goal is to help people live above the line in *all three categories*. Apply The People Model and you will increase your self-awareness, find new motivation, and be able to approach relationships with creativity that will make you more effective. *Leadership above the Line* takes a unique approach among books of this genre, in that it doesn't just *explain* The People Model, it *models* it through an engaging story—one that might just sound familiar to parts of your own story! *Leadership above the Line* also includes an entire section on *applying* The People Model, as well as a People Model Test and a People Model Workbook for small groups. *Leadership above the Line* invites you to experience living and leading above the line.

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Leadership above the Line By Sarah Sumner Bibliography

- Sales Rank: #123408 in Books
- Published on: 2006-07-01
- Original language: English
- Number of items: 1
- Dimensions: 8.50" h x .75" w x 5.63" l, 2.00 pounds
- Binding: Hardcover
- 208 pages

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Editorial Review

Review

A thought-provoking and practical approach that can be applied in virtually every organization. -- *Luellen Lucid, Global Quality Leader, Watson Wyatt & Company*

If you lead leaders, push other books aside—and make this the next one you read. -- *David Sanford, President Sanford Communications, Inc.*

Leadership Above the Line offers profound insights and is a great book to give to friends and colleagues. -- *Jan Troeger, Board of Directors, Willow Creek Community Church*

Sarah Sumner has brilliantly captured the heart of what it takes to be a great leader. -- *Richard Andersen, Executive Vice President, San Diego Padres Park*

Sarah Sumner's People Model is an excellent tool kit for everyday usage, whether in business or social settings. -- *Mike Hughes, Executive Vice President, Safeco Insurance*

Sarah Sumner's People Model offers a remarkably useful way to interpret behavior, change behavior, and chart future strategies and solutions. -- *Colleen C. Barrett, President, Southwest Airlines*

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Donna Miller:

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Wendy Hartnett:

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