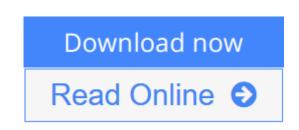


# The Negotiation Process: Theories and Applications

By I. William Zartman



#### The Negotiation Process: Theories and Applications By I . William Zartman

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